

#### **Ranked #1** in Customer Satisfaction with Primary Mortgage Origination — J.D. Power

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# **Manufactured Homes**

Affordable financing options for homeownership



## Homeownership is affordable with Guild's manufactured home financing options

Guild, a direct lender since 1960, has over 300 branches in 49 states with more than 1,200 licensed originators, as well as a Top 10 US Mortgage Banker with multi-billion-dollar closings each year. With extensive program offerings, we're a leading lender when it comes to affordable housing.

We offer a variety of manufactured home loans to best suit your unique homebuying situation. Customize your home to suit your style preferences just like you would in a traditional singlefamily home with driveways, car ports, detached garages or porches.

#### We're here to help bring our customers home.





### **CrossMod**<sup>™</sup>

A CrossMod<sup>™</sup> is a HUD-code manufactured home built to higher standards resembling a traditional site-built home.

With features like front porches, pitched roofs, garages or carports and options for increased energy efficiency, CrossMods provide even more options for buyers. They offer amazing curb appeal and aesthetics to fit in any neighborhood.

Built to higher standards to resemble traditional site-built homes, these are great, affordable options that offer huge benefits to homebuyers on any budget. Homes must meet specific construction, architectural and energy efficient design standards.

### **Standard Manufactured Homes**

- Single, double and triple wide
- Home must be manufactured after June 15, 1976
- Property must be fee simple
- Affidavit of Affixture (433A or state equivalent)
- Home must be transported directly from the manufacturer to the site

## **Financing options for Manufactured Homes**

# FNMA MH Advantage for CrossMods

- 97% loan-to-value ratio
- 3% down payment
- Credit scores as low as 620

#### **FHA Financing**

- 96.5% loan-to-value ratio
- 3.5% down payment
- Credit scores as low as 540<sup>\*</sup>

#### **VA Financing**

- 100% loan-to-value ratio
- 0% down payment
- Credit scores as low as 540

#### Singlewide MH

- Conventional, FHA & VA financing options available
- Credit scores as low as 620 for conventional
- Credit scores as low as 580 for government
- 10-acre maximum

# FHLMC CHOICEHome for factory-built HUD-Code homes

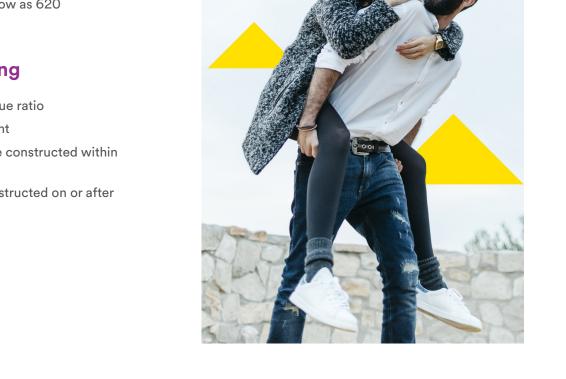
- 97% loan-to-value-ratio
- 3% down payment
- Credit scores as low as 620

#### **Conventional for existing MH**

- 95% loan-to-value-ratio
- 5% down payment
- Credit scores as low as 620

#### **USDA Financing**

- 100% loan-to-value ratio
- 0% down payment
- New MH must be constructed within 12 months
- Unit must be constructed on or after January 1, 2006<sup>\*\*</sup>



3 \*Credit scores for FHA loans from 540-579 have a maximum loan-to-value of 90%. \*\*Eligible states for USDA include: CO, IA, LA, MI, MS, MT, NV, ND, NH, OR, OH, PA, SD, TN, TX, UT, VA, WA, WI, WV and WY.

## **Service-level guarantees**

#### Homebuyers can purchase confidently with Guild's Credit Approval Protection (CAP) and Homebuyer Express

#### **Credit Approval Protection (CAP)**

CAP Provides peace of mind for the buyers, agents and sellers. If we've issued a preliminary credit approval from our underwriter and then we are unable to close the borrower's transaction, we will pay up to \$1,000 for inspections, appraisals or relocation expenses they have incurred for the home purchase. We will also reimburse them for any lost earnest money deposits up to \$5,000.

For full terms and conditions, visit: https://www.guildmortgage.com/cap-hbe-terms/



#### Homebuyer Express: 17 day closing guarantee\*

Give borrowers confidence that we'll meet their closing date. With this guarantee, we'll pay \$500 toward closing costs if the loan doesn't close on time, due solely to our delay.

For full terms and conditions, visit: https://www.guildmortgage.com/cap-hbe-terms/

\*Homebuyer Express not available in Oregon



### Why Guild?

Guild Mortgage has become one of the nation's leading independent mortgage providers by doing what's right for our customers. For over 60 years, we've grown through every economic cycle.

We're dedicated to bringing our customers home.



### With Guild you can expect:

#### **Exceptional service**

You'll get an attentive lender committed to closing your loan on time.

#### **Deep expertise**

You'll work with an experienced partner offering a wide array of loans and programs to fit your individual situation.

#### Local support

You'll have loan officers you can meet face-to-face, with fast, local processing, underwriting and funding.

#### Long-term relationships

You'll have a partner who will be there for you for the long term. We service the majority of the loans we close.





### **Contact us to learn more today!**



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